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## Siemens Intros IPTV Products

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Siemens Communications, Inc. introduced its SURPASS Home Entertainment portfolio of broadcast server provider systems on Monday, enabling IPTV services for operators in the U.S. and abroad.

The SURPASS Home Entertainment system is comprised of centralized back-office management platforms for service providers, branding control and tools for tailoring the look and feel of all user interfaces, including program guides and Web-based portals.

IPTV services are part of technologies seen in today's smart homes. Siemens has been developing smart home networks that can be managed by users from anywhere and from any device. The company has teamed up with health care and security industry players in order to video conferencing products and services to connect patients and doctors as well as remote home control and surveillance capabilities. "For example, Siemens' smart home vision includes the use of a mobile device, from a remote location, to activate and set a DVR to record a show or even to turn off a stove or operate other home appliances," noted the company's news release.

User-friendly gateways of IPTV and smart home solutions are key components of the Siemens LifeWorks philosophy, a vision for anytime, anywhere digital media delivery without barriers. "Consumers will want to do everything, everywhere," Coles said. "With IPTV and home networks in place, we're ready for a quantum leap forward."

Today's news follows [Siemens' multi-year distribution agreement with Black Box Network Services Corp.](#) announced back in September. The agreement will enable Black Box to sell, deploy and support the Siemens' portfolio of HiPath Real-Time VoIP systems, devices and applications.

The deal will make Black Box a Siemens Authorized Reseller and therefore, one of Siemens' largest distributors. Black Box completed the acquisition of Norstan, Inc., a 2005 Siemens' channel reseller.

"Siemens is an integral part of our voice services business," said Fred Young, Black Box's CEO back then. "With our new agreement, Black Box will continue to expand its installed Siemens customer base throughout the United States and Canada."

Siemens AG

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